



SNOWWORLD

PERSONAL/INTIMATE

NATO JFC Brunssum

T.a.v. De heer G.J. Driessen

JFC HQ Brunssum

PO-Box 270

6440 AG Brunssum

gerardus.driessen@jfcbs.nato.int

Agreement season 2020-2021

Landgraaf, 25 september 2020

Dear Mr. Driessen,

As discussed in our conversation at SnowWorld on Friday 22nd of November 2019, we would like to expand the contract between SnowWorld and NATO JFC Brunssum.

Please find the proposal enclosed:

- Price-offer: discount for slope-entrance incl. rental (ski's/snowboard and shoes)
- 10% discount for the SnowWorld Healthclub
- 5€ discount to Adventure Valley climbing park including Alpine Coaster
- 10% discount to discount cards: 12 month card
- Corporate price agreements for overnight stays at Hotel SnowWorld Landgraaf

This offer is valid from the date of signature and until **30th of September 2021**.

If you accept the proposal, I am looking forward to receiving the signed contract back from you. Please do not hesitate to contact me, if you have any further questions.

I am looking forward to a new phase of good collaboration between NATO JFC Brunssum and SnowWorld Landgraaf.

Yours sincerely,
SnowWorld Leisure NV

Isabell Reckermann
Accountmanager

isabell.reckermann@snowworld.com

+31 (0) 45 54 70 734

Prijafspraak SnowWorld & NATO JFC Brunssum (2020-2021)

Blz. 1

Slope Entrance / Skipiste SnowWorld Landgraaf	Regular price	NATO price
<p>Your discount on slope entrance including rental (ski's/snowboard+shoes) until 30th of September 2021</p> <ul style="list-style-type: none"> - 2 hours slope ticket incl. rental gear - 4 hours slope ticket incl. rental gear - Daypass incl. rental gear <p>Monday till Sunday kids and adults</p> <p>NATO staff can benefit the discount by using a special online-link we will forward you after conclusion of the contract.</p>	<p>€ 47,00 p.p.</p> <p>€ 57,00 p.p.</p> <p>€ 61,00 p.p.</p>	<p>€ 27,00 p.p.</p> <p>€ 34,20 p.p.</p> <p>€ 36,60 p.p.</p>
SnowWorld Healthclub	Regular price per month	NATO price per month
<p>10% discount to the SnowWorld Healthclub</p> <ul style="list-style-type: none"> • Result Comfort 1 year subscription – 1x access per week • Result Premium 1 year subscription – 1x unlimited access • Lifestyle Comfort 2 year subscription – 1x access per week • Lifestyle Premium 2 year subscription – 1x unlimited access <p>NATO staff can benefit this discount by showing their NATO JFC card at the reception of the Healthclub.</p>	<p>€47,50</p> <p>€65,50</p> <p>€44,50</p> <p>€58,00</p>	<p>€42,75</p> <p>€58,95</p> <p>€40,05</p> <p>€52,20</p>
SnowWorld – discount cards	Regular price	NATO price
<p>10 % discount to a SnowWorld discount card</p> <ul style="list-style-type: none"> • 10% discount to a 12-month-card for adults – excluding rental gear. <p>NATO staff can benefit the discount by using a special online-link.</p>	<p>€660,00</p>	<p>€594,00</p>

Prijsafpraak SnowWorld & NATO JFC Brunssum (2020-2021)

Blz. 2

Adventure Valley Climbing park	Regular price	NATO price
5€ discount to climbing park entry incl. 5 rides Alpine Coaster		
<ul style="list-style-type: none"> • Kids until 12 years • Adults 13+ 	<p>€21,95</p> <p>€25,95</p>	<p>€16,95</p> <p>€20,95</p>
<p>NATO staff can benefit the discount by using a special online-link. Please check our website for opening hours: www.snowworld.com</p>		

As requested we would like to expand the contract with a special agreement for overnight stays at Hotel SnowWorld Landgraaf. Spend the night in a winter atmosphere - at SnowWorld Landgraaf!

Price for a double room per night excluding breakfast

Corporate rate B – more than 30 overnight stays	Monday-Thursday	Friday-Saturday	Sunday
Comfort-room	€65,00	€75,00	€55,00
Superior-room*	€85,00	€95,00	€75,00
Junior Suite*	€105,00	€115,00	€95,00

*If there is no comfort-room available, SnowWorld will upgrade the room to a superior-room or junior suite without any charge.

NATO JFC will book the rooms based on Last Room Availability, which means SnowWorld will always offer you the above mentioned prices if available.

Closed out dates

During the annual festival PINKPOP, official holidays and 28th, 29th and 30th December the above mentioned prices are not valid.

Information

- Room rate per night, inclusive VAT (BTW)
- Prices excluding tourist tax à €1,40 per person, per night
- Fitness and sauna free of charge
- Parking free of charge (regular €7,50 per vehicle, per night), only in combination with an overnight stay
- WIFI free of charge

Optional

- Deluxe breakfast buffet €14,50 (regular price €16,50)
- Diner arrangement €25,00
 - Main-course including two drinks at the Bistro SnowWorld (based on availability)
- Late check-out (until 5 p.m.) €23,50
- Packed Lunch €9,50



05 OKT 2020

Prijsafpraak SnowWorld & NATO JFC Brunssum (2020-2021)

Blz. 3

Miscellaneous

The above mentioned prices are valid for individual reservations up to 10 rooms and are not valid during the mentioned closed out dates. The prices and optional terms are forecasted to an amount of reservations. If the forecasted number of overnight stays has been achieved, there will be no consequences. Of course the amount of overnight stays will have impact to the following contract.

- For Group reservations (from 11 rooms) SnowWorld offers special prices.
- NATO JFC can make use of the above mentioned prices up to **30 September 2021**
- Reservations based on availability

NATO JFC staff can contact the hotel reservation department at any time by phone: +31 45 54 704656 or by mail hotel@snowworld.com

Commitment

The accrued costs will be paid per person while check-in.

This above mentioned price is only for staff of the NATO JFC Brunssum. This price is valid from the date of signature until the **30th of September 2021**. The price is including VAT.

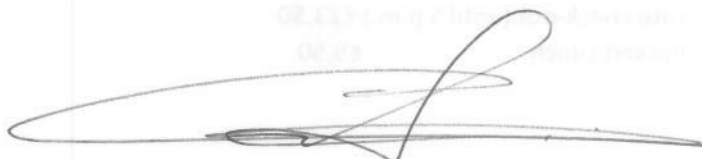
Terms and conditions:

- We take use of the offered prices from the moment that we have received a signed copy of the contract and a copy of the NATO JFC Brunssum employee card. Employees get an immediate discount on the slope entrance tickets by ordering their tickets online. They can only buy the discount tickets online.
- You need to place the promo-link on your corporate intranet. However, not visible, insert the link hidden "click here to purchase your tickets with a discount".
- The discount is only available at the SnowWorld online shop and is obtained by clicking on the special link.
- The promo-link is intended solely for the staff of NATO JFC Brunssum and may not be disclosed to third parties.
- It is not allowed to sell tickets through public sites such as eBay.
- All courses/lessons should be reserved in advance at the reservation department. For reservations you may contact: +31 (0) 45 54 70 734.
- Bought tickets are guilty until **30th of September 2021**.
- Acceptation of reservations will depend on availability. Please confirm every change, cancellation or reservation in writing.
- In case of no show by a reservation, SnowWorld has the right to charge these costs.
- To all agreements the general terms and conditions apply. For the latest version please visit our website: www.snowworld.com

These prices are not valid in combination with other special offers or discounts of SnowWorld and its partners.

For agreement,
SnowWorld Leisure NV

Signature



T.a.v. De heer G.J. Driessen
HQ JFC Brunssum

Isabell Reckermann
Accountmanager
SnowWorld Landgraaf

05 OKT 2020



Gert-Jan Driessen
OR-9 NLDA, Staff Assistant
Purchasing & Contracting
JFC HQ Brunssum
☎ +31 (0)45 526 3028